

editorial calendar 2017

ISSUE	EDITORIAL FOCUS	SPACE CLOSING
January	Motivation	December 8, 2016
February	Sales Training & Coaching	January 6, 2017
March	Sales 2.0 Technology	January 31, 2017
April	Sales Management	February 28, 2017
May	Sales Psychology & Motivation	March 29, 2017
June	Sales Training & Top 20 Sales Training Companies	April 28, 2017
July	Sales & Marketing Alignment	May 30, 2017
August	Sales Operations	June 29, 2017
September	50 Best Companies to Sell For	July 28, 2017
October	Selling Power 500 Largest Sales Forces in America	August 29, 2017
November	Hiring & Recruiting	September 29, 2017
December	Sales Strategy	October 30, 2017

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